



## Successful Client Solutions

### **Lex Mundi Member Firms Help Pave the Way for U.S. Flooring Supplier to Acquire an Italian Business and Become the Worldwide Leader in Ceramic Tile**

Mohawk Industries, Inc., a leading residential and commercial supplier of flooring, contacted Alston & Bird LLP, Lex Mundi member firm for USA, Georgia for assistance with acquiring an Italian tile maker.

The client's acquisition of the Marazzi Group, a global leader in ceramic tile with global brand recognition, would give it the leading position in worldwide ceramic tile. Due to the complexity of the 1.5 billion USD transaction, Alston & Bird LLP engaged the local expertise of fellow member firm, Chiomenti Studio Legale, Lex Mundi member firm for Italy.

Alston & Bird acted as the lead firm for Mohawk Industries while Chiomenti Studio Legale provided local knowledge of Italian Laws. The two firms worked in tandem, providing the client with seamless service from start to finish, partnering on due diligence, drafting agreements and anti-competition issues.

The firms' joint effort and combined knowledge of the matter resulted in a successful acquisition positioning Mohawk Industries as the worldwide leader in the industry. The client was very pleased and continues to work with both firms on the second phase of the transaction to restructure the new acquisition.

This is another great example of how the Lex Mundi global network provides connected, on-the-ground expertise in a seamless manner.

